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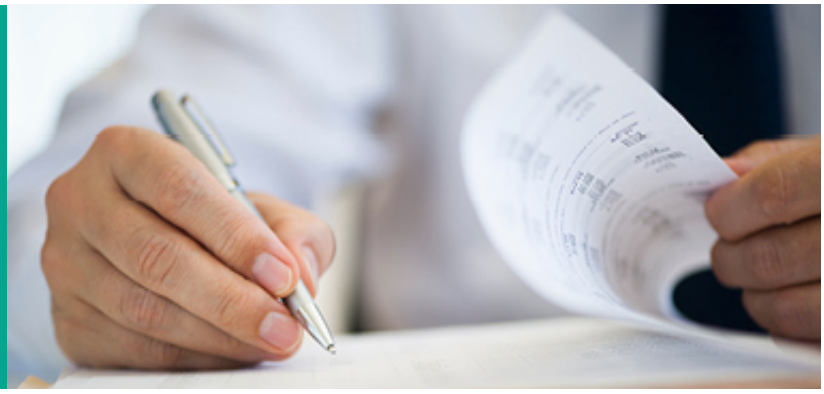
aetna®

Quality health plans & benefits
Healthier living
Financial well-being
Intelligent solutions



Zero in on small groups

aetna®

COVENTRY Health Care An Aetna Company

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Know exactly where your small group cases stand with the Aetna Small Group Quoting & Renewal System (QRS).

Beginning in August, enhancements to QRS will give Aetna's broker partners the ability to track the status of their small group cases, enabling them to do the following:

- Check on new case submissions*
- Track cases as they move through quoting*
- Provide updates to plan sponsors

Improved proposal format
Along with broker visibility, we have recently updated this essential online tool to provide you with newly formatted proposals for new and existing customers that are even easier to read.

Learn more about QRS enhancements
Look for more information in the near future that will include a link to a demonstration of the features and benefits of the QRS enhancements. We have also updated the Producer World® online user's manual to explain the latest capabilities.

You can also call your Aetna sales representative for additional information.

Register today for Producer World
Case tracking is just another reason to register for Producer World. If you're not already using Producer World, you can register here. It has tools and information you can use to support your sales efforts, including the following (depending on the size of the client):

- Quoting and status tools
- Compensation services
- Personal profile for
    - Tracking appointments

    - Checking license status
    - Updating contact information
- Product availability by service area
- Registration for direct deposit
- Reporting
- Electronic newsletters

* If you are running new business quotes outside of Aetna's QRS portal, accessible through Producer World, then the new business broker visibility will not be applicable. Renewal quotes produced through QRS will have the updated broker visibility status.

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